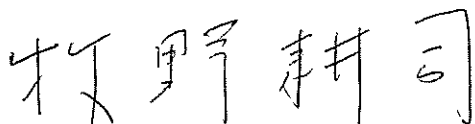


MINUTES OF MEETING  
ON THE DETAILED PLANNING SURVEY  
ON  
TRIANGULAR AGREEMENT  
FOR  
SUPPORT OF AGRICULTURE DEVELOPMENT MASTER PLAN FOR  
NACALA CORRIDOR IN MOZAMBIQUE  
AGREED BETWEEN  
JAPAN INTERNATIONAL COOPERATION AGENCY  
BRAZILIAN COOPERATION AGENCY  
AND  
AUTHORITIES CONCERNED OF THE GOVERNMENT OF THE  
REPUBLIC OF MOZAMBIQUE

Maputo, 28th July, 2011



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Mr. Koji MAKINO  
Deputy Director General,  
Rural Development Department,  
Japan International Cooperation  
Agency



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Mr. Daniel Miguel Angelo CLEMENTE  
Permanent Secretary,  
Ministry of Agriculture,  
Republic of Mozambique



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Mr. Marco Farani  
Director,  
Brazilian Cooperation Agency

## 1. Introduction:

Based on the Minutes of Meeting on the Triangular Cooperation for Tropical Savanna Agricultural Development in Mozambique (hereinafter referred to as "ProSAVANA-JBM"), signed on 26<sup>th</sup> April 2011(hereinafter referred to as "the Minutes on 26<sup>th</sup> April 2011"), the Japanese Mission, headed by Mr. Koji Makino, Deputy Director General at the Rural Development Department of Japan International Cooperation Agency (hereinafter referred to as "JICA"), and representatives of the Brazilian Cooperation Agency (hereinafter referred to as "ABC") jointly visited the Republic of Mozambique in July 2011 and discussed the basic framework on the Triangular Cooperation for Support of Agriculture Development Master Plan for Nacala Corridor in Mozambique" (hereinafter referred to as "the Project").

During the stay in Mozambique, a series of discussions were held with the Ministry of Agriculture (hereinafter referred to as "MINAG") and other organizations related to the Project.

As a result, the three parties, represented by the signatories of this Minutes of Meeting, agreed the Project details and main points discussed during survey as described in attached drafts of the Triangular Agreement (hereinafter referred to as "the Agreement"), in Annex 1, which is subject to approval by the competent higher authorities.

The parties also confirmed that they would sincerely cooperate with each other with a view to contributing towards smooth implementation and enhancing development effect of other ProSAVANA projects in Nacala Corridor by attaining the purpose of the Project.

In case the three parties intend to modify any items described in the draft of the Agreement, they may hold a meeting to finalize the draft if necessary. It is preferable that the Agreement should be signed within a couple of months after signing this Minutes of Meeting.

## 2. Result of Discussions:

### (1) Contents of the Project:

#### 1) The Main Objective of the Project is:

- To formulate an agriculture development Master Plan which contributes to social and economic development by engaging private investment to promote sustainable production systems, and poverty reduction in Nacala Corridor

#### 2) Scope of the Project:

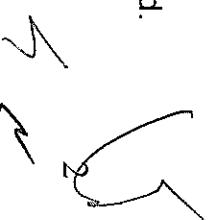
The project shall cover the following aspects:

- Data collection and analysis of agriculture in Nacala Corridor
- Drawing of an overall picture of development plans
- Planning of quick impact projects for selected areas in Nacala Corridor
- Engagement stimulation of stakeholders focusing on investment promotion

#### 3) Study Area

The Project will cover Nacala Corridor area consisting of Namputa, Niassa and Zambezia Provinces.

Based on the results of the basic survey the priority districts will be selected.



4) Duration  
18 months

The detail shall be determined before formal signing of the Agreement.

5) Process

The Project will be implemented following the process below:

- ① Data collection and information analysis
  - Analysis of current legislation and framework on labor, land tenure, environmental regulation, and taxes
  - Review of socioeconomic census, existing overall economic development plans and agriculture development plans for Nacala Corridor
  - Study on social, gender and environment aspects
  - Information gathering for functions and interventions of the governments, NGOs, donors and financing institutions for agricultural development
  - Zoning of Nacala Corridor area based on agricultural environment
  - Study on current agricultural chains in Nacala Corridor
  - Situation survey on land use in Nacala Corridor
  - Study on overall infrastructure and supply chain for agriculture in Nacala Corridor
- ② Drawing of an overall picture
  - Drawing an overall picture (blueprint) of agriculture development in Nacala Corridor
- ③ Quick impact projects planning
  - Characterization of selected areas which have agricultural development potential based on basic survey as above
  - Formulation of quick impact projects for target areas
  - Prioritization of quick impact projects
  - Attract investors for the implementation of prioritized quick impact projects
- ④ Engagement stimulation of stakeholders focusing on investment promotion
  - Elaboration and presentation of Data Book to private investors
  - Holding seminars and workshops to stakeholders

(2) Administration of the Project

1) Administration of the Project

The management structure of the Project, mandate and members, will be discussed and defined between the parties. It will be described in the Triangular Agreement

2) Counterpart Personnel

MINAG shall assign the necessary counterpart personnel for the Project and inform its composition at the initial stage of the Project.

(3) Undertakings to be taken by the Government of Mozambique, Japan and Brazil.

In the implementation of the Project, the three governments are required to undertake necessary measures.

3. Further Steps to Formalize the Project

Steps below should be completed before the signing of the Triangular Agreement between the three parties.

Mozambican side

- Preparation for taking necessary measures to start the Project
- Authorization of Triangular Agreement

Handwritten signature and initials in blue ink, consisting of a stylized 'S' and a larger signature.

- Authorization of Draft R/D
- Authorization of Supplementary Agreement, if necessary

Japanese side

Necessary internal authorization;

- Authorization of Triangular Agreement
- Authorization of Draft R/D


Brazilian side

Necessary internal authorization;

- Authorization of Triangular Agreement
- Authorization of Supplementary Agreement, if necessary

END

Annex1 Draft of the Triangular Agreement

Handwritten signature and scribbles at the bottom right of the page.

**TRIANGULAR COOPERATION PROJECT  
BETWEEN JAPAN - BRAZIL - MOZAMBIQUE  
UNDER THE FRAMEWORK OF  
JAPAN BRAZIL PARTNERSHIP PROGRAMME - JBPP-**

**BRA/04/  
JBPP/PCJ/xxx**

**BRA/04/           , JBPP/PCJ/xxx - PROSAVANA JBM**

**PROSAVANA – Master Plan  
SUPPORT OF AGRICULTURE DEVELOPMENT MASTER PLAN FOR  
NACALA CORRIDOR IN MOZAMBIQUE**

**2011**

**RELATED AGREEMENTS:**

**Basic Agreement:** General Cooperation Agreement between the Government of the Federative Republic of Brazil and the Government of the Republic of Mozambique, signed on September 15<sup>th</sup> 1981

**Basic Agreement** on Technical Cooperation between the Government of Japan and the Government of the Federal Republic of Brazil signed in September 22<sup>nd</sup>, 1970.

**Record of Discussion** on the Japan-Brazil Partnership Programme signed on March 28<sup>th</sup>, 2000.

**Basic Agreement:** Agreement on Technical Cooperation Between the Government of Japan and the Government of the Republic of Mozambique signed on March 31<sup>st</sup>, 2005

**Memorandum of Understanding:** Technical Cooperation between Japan, Brazil and Mozambique, signed on September 12th 2009.

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# I. PROJECT IDENTIFICATION

## I.1. PROJECT TITLE

Support of the Agriculture Development Master Plan for Nacala Corridor in Mozambique (ProSAVANA-Master Plan)

## I.2. ESTIMATED DURATION

18 months after first assignment of the mission

## I.3. ESTIMATED COSTS BY USE AND SOURCES:

Sources	Amount (US\$)
1. Ministry of Agriculture of Mozambique	
2. Brazilian Cooperation Agency	
3. Brazilian Technical Institution	
4. Japan International Cooperation Agency	
Total	

\*Above mentioned costs can be changed based on the progress of the Project.

## I.4. BRAZILIAN COORDINATION INSTITUTION

**NAME:** Brazilian Cooperation Agency(ABC)  
**ADDRESS:** Setor de Administração Federal Sul (SAF/SUL), Quadra 02, Lote 02, Bloco B.  
**POSTAL CODE:** 70.070-600  
**Phone:** **City:** Brasília **Country:** Brazil  
**E-Mail:** abc@abc.gov.br **Fax:** (+55 61) 3411-6894  
**Web Site:** www.abc.gov.br

## I.5. BRAZILIAN EXECUTING INSTITUTION

**NAME:** Brazilian Technical Institution  
**ADDRESS:**  
**POSTAL CODE:** **City:** **Country:**  
**Phone:** **Fax:**  
**E-Mail:** **Web Site:**

## I.6. MOZAMBICAN EXECUTING INSTITUTION

**NAME:** Ministry of Agriculture of Mozambique (MINAG)  
**ADDRESS:** Praças do Heróis Moçambicanos  
**POSTAL CODE:** 1406  
**Phone:** (+258) 2132-8799  
**E-Mail:** **City:** Maputo **Country:** Moçambique  
**Web Site:** **Fax:** (+55 61) 3411-6894

## I.7. JAPANESE COORDINATION INSTITUTION

**NAME:** Japan International Cooperation Agency - JICA - Rural Development Department  
**ADDRESS:** 3<sup>rd</sup> floor, Nibancho Center Building 5-25, Niban-cho, Chiyoda-ku  
**POSTAL CODE:** 102-8012  
**Phone:** (+81-3)-5226-8428  
**E-Mail:** @jica.go.jp  
**City:** Tokyo  
**Fax:** (+81-3)-5226-6338  
**Web Site:** www.jica.go.jp  
**Country:** Japan

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**18. PLACE, DATE AND SIGNATURES**

XXXX, \_\_\_\_ / \_\_\_\_ /2011.

\_\_\_\_\_  
Ministry of Agriculture of Mozambique

\_\_\_\_\_  
Ministry of External Relations - Brazilian Cooperation Agency

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Japan International Cooperation Agency

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## II. BACKGROUND

### II.1. CONCEPTUAL NOTE

The Triangular Cooperation Programme for Agricultural Development of the African Tropical Savannah in Mozambique (hereinafter referred to as ProSAVANA-JBM) was conceived as a program of agricultural and rural development in the region of the Nacala Corridor, in Mozambique, aiming to improve the competitiveness of the sector, in terms of food security, increase of the productivity of small producers, and the generation of exportable surpluses from the agriculture-oriented agribusiness.

The Project for Improving Research and Technology Transfer Capacity for Nacala Corridor Agriculture Development, Mozambique (ProSAVANA-(to be fixed)), implemented in the framework of the Japan Brazil Partnership Programme – JBPP, among JICA, Brazilian Cooperation Agency - ABC, Brazilian Agricultural Research Corporation (Embrapa) and Agricultural Research Institute of Mozambique (IIAM), aim at strengthening the agricultural research capacity in the Nacala Corridor area, ensuring the technological basis for the increase of agricultural production, with the improvement of the institutional capacity of IIAM to carry out integrated actions mainly in the context of small producers, creating an environmental and economically sustainable agricultural model.

Based on the Minutes of Meeting on the Triangular Cooperation ProSAVANA-JBM, signed on 26th April 2011, Japan, Brazil and Mozambique agreed on the implementation of the detailed planning survey from DD July to DD August (July) 2011, to discuss the scope of work for "Support of the Agriculture Development Master Plan for Nacala Corridor in Mozambique" (ProSAVANA-Master Plan) aiming at the implementation and enhancing development effect of other ProSAVANA projects and other Japanese ODA projects in Nacala Corridor by attaining the purpose of the Project.

### II.2. SITUATION EXPECTED AT THE END OF THE PROJECT

Since the establishment of ProSAVANA-JBM, Japan, Brazil and Mozambique are jointly working in order to promote the food security in Mozambique by the implementation of Triangular Cooperation projects in the Nacala Corridor region.

ProSAVANA-Master Plan is consistent with the agricultural and rural development plans of the region, taking into account the current local productive basis and the local institutional frameworks.

In this context, ProSAVANA-Master Plan will be implemented in harmonic cooperation between Japan, Brazil and Mozambique, aiming at the formulation of the agriculture development master plan that will contribute to the economic and social development by fostering sustainable production systems in agriculture, and poverty reduction. The region will count with pilot project areas for the implementation of quick impact projects of more potential for agricultural development surveyed and selected based on criteria as land use, agro zoning on agricultural environment. Also, to promote investments, data books<sup>1</sup> will be produced and promoted.

ProSAVANA-Master Plan will cover Nacala Corridor area consisting of Namputa, Niassa and Zambezia Provinces. Based on the results of the basic survey, priority districts will be selected.

### II.3. INSTITUTIONAL FRAMEWORK FOR PROJECT EXECUTION

The basic structure agreed by the parties to the implementation of the programme sets the general objective of creating models of sustainable agricultural development in Tropical Savannah region of Mozambique, taking into account: i) the preservation of the environment, seeking the market oriented agricultural, rural and regional development with competitive capacity, ii) the region of the Nacala Corridor, as the target area; iii) the main crops and production sectors; iv) local producers, cooperatives and producer associations, private enterprises (agricultural enterprises, agricultural product-processing enterprises), and other enterprises from

<sup>1</sup> Data book is a compilation of reliable and decision making support information on specific themes such as industrial, agricultural, financial, legal, environmental, technology transfer, market and social projects aiming at provide useful information and reduce risk perception for private investors.



the productive chain as target groups; v) the content of triangular cooperation involving the technical cooperation of JICA and Brazil.

ProSAVANA-Master Plan aims at the formulation of an agriculture development Master Plan which contributes to social and economic development by engaging private investment to promote sustainable production systems, and poverty reduction in Nacala Corridor

In this context, the Brazilian Cooperation Agency (ABC), the Japan International Cooperation Agency - JICA and the Ministry of Agriculture of Mozambique (MINAG) will endeavour joint work to achieve the objectives of ProSAVANA-Master Plan, assuming specific responsibilities as described below.

#### **A. Brazilian Cooperation Agency (ABC)**

ABC will coordinate the participation of the Brazilian technical institution, and coordinate the project implementation with JICA and MINAG. It is also responsible for the political dialogue between the Mozambican, Brazilian and Japanese Governments and its respective institutions.

The administrative and financial management of the Brazilian resources, besides the necessary support to the Brazilian technical institution, are also responsibilities of ABC.

As the Brazilian coordination agency, ABC will act to smooth the implementation of the project and shall keep the counterpart agencies from Japan and Mozambique well informed on the execution of activities in Mozambique and Brazil, as well as sharing the results of the progress of Brazilian experts site investigations with the counterpart institutions.

#### **B. Brazilian Technical Institution**

Brazilian Technical Institution will offer specialized technical support to the development and implementation of the activities of ProSAVANA-Master Plan, under the coordination of ABC.

#### **C. MINAG / Provincial Governments**

The Ministry of Agriculture and the Provincial Agriculture Directorates of Nampula, Niassa and Zambezia are responsible to allocate the necessary staff under exclusive dedication, and to facilitate the smooth implementation of ProSAVANA-Master Plan and to provide necessary facilities to the Japanese and Brazilian experts.

Specifically, MINAG will be responsible for the immediate adoption of the following measures: i) to appoint a counterpart staff to work directly and continuously with the Japanese and Brazilian experts, ii) to take all necessary measures for the implementation of ProSAVANA-Master Plan, iii) to ensure input of resources to meet current expenses, mainly costs for per diem and travel expenses of counterpart staff, iv) to provide information and data necessary to the development of ProSAVANA-Master Plan, and v) to establish and make the necessary procedures for demarcation of the area to be used in the implementation of activities of ProSAVANA-Master Plan.

#### **D. JICA – Japan International Cooperation Agency**

JICA will coordinate and implement the activities of ProSAVANA-Master Plan, assuring the harmonic relation with the Japanese, Mozambican and Brazilian parties. JICA will also manage the administrative and human resources under demand of the Mozambican executing agency and shall work for the development of the capacities of the Mozambican agriculture institutions.

The resources of JICA will be employed in carrying out actions to support the planning and execution of scheduled activities.

### III. GOALS AND RESULTS OF THE PROJECT

#### III.1. OVERALL GOAL

To promote economic and social development through agriculture development in Nacala Corridor

#### III.2. PROJECT PURPOSE

To formulate an agriculture development Master Plan which contributes to social and economic development by engaging private investment to promote sustainable production systems, and poverty reduction in Nacala Corridor.

#### III.3. OUTPUTS

The project shall cover the following aspects:

- Data collection and analysis of agriculture in Nacala Corridor
- Drawing of an overall picture of development plans
- Planning of quick impact projects for selected areas in Nacala Corridor
- Engagement stimulation of stakeholders focusing on investment promotion

#### III.4. ACTIVITIES

Each activity, based on the above mentioned outputs, will be detailed on the Triangular Work Plan, as attached Document I

#### IV.1. TECHNICAL DOCUMENTS

To achieve the objective of the Project, the Ministry of Agriculture of Mozambique, the Brazilian Ministry of External Relations through the Brazilian Cooperation Agency, the Brazilian Executing Institution and the Japan International Cooperation Agency (hereinafter referred to as "the Parties") will formulate detailed documents of the activities, and coordination and implementing structure that will be finalized through mutual consent among the Parties. Following the approval of the each party, the Documents below will be officially integrated to this agreement.

Document I: Triangular Work Plan describing the activities that will be implemented and the roles of the parties

Document II: Document describing the implementation structure of ProSAVANA-Master Plan, which includes the organization chart as well as roles and assignments of the involved organizations

Document III: The Project implementation Schedule with its Plan of Operation (PO)

Document IV: The Brazilian side will formulate its Project Document which contains the list of outputs, activity, schedule and related costs, according to the Brazilian Cooperation Agency standards

Document V: The Japanese side will formulate its Project Document which contains the list of outputs, activities and schedules according to the JICA standards

As agreed by the Parties, other technical documents may be included or omitted as part of this document

#### V.1. OTHERS

- 1.
- 2.

